

TechSearch and its German principals

TechSearch Consultants & Engineers Pvt Ltd. (TechSearch) is an ISO 9001:2015 certified Consultancy company. TechSearch, was established in 1999 and specializes in the marketing, on behalf of its German Principals, state-of-the-art technologies, products and services to industry in the Indian sub-continent. TechSearch functions as the “Daughter Company” of its principals and show-cases top class technologies of ‘hidden German diamonds’ to the Indian industry.

TechSearch’s German Principals - ‘hidden’ German diamonds

TechSearch presently represents the following top-of-the-league German companies, with the aim of offering their special expertise to the Indian industry:

- **Badische Stahl Engineering GmbH**, Kehl [EAF based plants]
- **Friedrich Kocks GmbH & Co KG**, Hilden [Rolling & Tube Mills]
- **Eurobend GmbH**, Nürnberg [Machines for Re-bar processing, Wires and Welding Lines]
- **Josef Meissner GmbH & Co KG**, Cologne [Petrochemicals]
- **Oschatz Energy & Environment GmbH**, Essen [Energy Recovery Systems]
- **Purmetall GmbH & Co. KG**, Oberhausen [Niche Refractory products]
- **Riedhammer GmbH**, Nürnberg [Thermal Process Systems for Lithium Battery Industry]

TechSearch & its principals – a unique relationship:

The relationship between TechSearch and its principals is based on true appreciation of and respect for values and principles of our principals. TechSearch acts as the ‘extended arm’ of these companies and ensures that these values are always maintained.

TechSearch – a ‘daughter company’ in India for its principals.

TechSearch has worked successfully with technology-rich German companies that do not want to establish their own daughter companies in India. TechSearch understands the ‘spirit’ behind each of these German companies, acts as the daughter company in India and helps them to derive all the benefits of having an Indian subsidiary. More importantly, TechSearch have helped its principals to get orders from 24 customers in the Indian sub-continent. These are:

No	Client	No	Client	No	Client
1	Abul Khair Steel, Bangladesh**	10	ISMT**	19	RCF, Mumbai
2	Adhunik Metaliks **	11	JSW, Dolvi**	20	Saarloha**
3	AMNS India	12	JSW, Salem	21	SAIL (DSP)
4	Arjas Steel	13	JSW, Vijayanagar**	22	Sanyo Special Steel**
5	BSRM, Bangladesh **	14	JSW BPSL	23	Tata Steel, Meramandali
6	GNFC,	15	JSW ISPL	24	Tata Steel LPL
7	GSFC,	16	JSL , Jajpur	25	Unitex Steel, Bangladesh
8	Hindalco Birla Copper	17	JSPL, Raigarh**	26	Visa Steel
9	Hospet Steel	18	JSPL, Angul	27	Vardhman Sp Steels **
					** multiple contracts

Finally

TechSearch has demonstrated that it can guide its German principals in the complex Indian market without deviating from the international style of doing business. TechSearch provides its principals informed, educated, and high-integrity presence in India and adds real value to their sales efforts in India.